

Conflict Management

As a Subordinate to Alex



Group-10

M05 AJAY KUMAR SHARMA

M10 ASHOK SINGH

M14 CH SUNIL CHOWDARY

Conflict Management

1. Introduction
2. Characteristics of Alex Sander
3. Conflict management techniques and their uses
4. Conclusion

Conflict Management- introduction

If I am a **subordinate of Alex**, how would I use **conflict management techniques** to manage conflicts with Alex?



Characteristics of Alex Sander-Positives

- example of self-confidence,
- Makes things happen,
- Never frozen by indecision,
- Impressive intellect,
- Multitasking,
- Creative,
- Relentless,
- curious.



When Work with Alex Sander-Points to be keep in mind

- work/life balance.
- Does not praise others often.
- Bad temper.
- Inflexible at work.
- pushy and commanding,
- steamroll over someone's feelings
- ignore the way a colleague would like to handle a project



Conflict management Techniques

1. Accomodation technique

- Lose/win situation
- Generally used when one party is willing to forfeit their situation

Situations where this technique can be used:

- Appreciation of work
- Extra Work hours
- When Alex is pushy & commanding

2. Compromise technique

- Win/lose situation
- everyone involved gains and loses through negotiation and flexibility

Situations where this technique can be used:

- Work life balance



3. Avoidance technique

- Lose/lose situation
- Neither party takes action to address the issues involved in the conflict

Situation where this technique can be used:

- We will use this technique for all the petty issues
- Alex's bad temper
- unnecessary criticism

4. Competition technique

- win/lose situation
- One party attempts to win the conflict through competing

Situation this one can be used

- Pushing ourselves
- learning new skills

5. Collaboration

- Win/win situation
- most effective but most difficult way of managing differences
- It requires trust and commitment on all sides to reach a resolution by getting to the heart of the problem

Situations where this can be used

- work related issues.

Thank you

